

**Joe Janszen** Senior Director

201 E Fourth St, Suite 1800 | Cincinnati, OH 45202

Direct: +1 513 549 3011 Mobile: +1 513 535 3089

Fax: +1 513 421 1215

joe.janszen@cushwake.com | cincyofficeadvisors.com

Professional Expertise

In March 2005, Joe joined Cushman & Wakefield in Corporate Solutions and managed office lease transactions for Humana, Inc and P&G. Between 2005 and 2008 Joe completed over 300 Corporate Solution transactions. He oversaw the full-service transaction process requirements such as engagement of co-brokers, proposal and lease negotiations, and construction coordination. In 2008, Joe made the transition to office leasing. He currently specializes in the sales and leasing of office properties throughout Greater Cincinnati and Northern Kentucky markets.

Clients Served

Al Neyer, Inc., Greater Cincinnati Foundation, Neace Lukens, Neyer Properties, North American Properties, AIMCO, Hemmer Management Group, Procter & Gamble, CP Northgate LLC, Stock Yards Bank & Trust, Hertz Investment Group, Divisions, Inc., Towne Properties, VORA Ventures, Brandstetter Carroll, Inc., Maxim Healthcare, Sheakley, Skanska USA Building, American Jewish Committee, Payroll Partners, Parallel Technologies, Inc., Rockfish Interactive, Kindred Healthcare, POM Wonderful, Deskey, Townscapes, Bayer & Becker, Buckhorn Inc./Myers, Anderson Birkla Investment Partners, LLC, Honey Baked Ham, L&R, CW Capital, Liberty Mutual, Highbrook Investors, TRUIST, Ayers Asset Management, Urban Sites, Matrix Holdings, Anchor Associates, Ashley Commercial Group, Everest Healthcare Properties, Westport Capital Partners, Columbia Sussex, Model Group, Eagle Realty, Ameritas Life Insurance Co., City Club (CCA), Expansive Workspace, Zamir Equities LLC, Dos Lagos Asset CVG, LLC, U.S. Bank, EB Capital Partners, Chavez Properties, The Silverman Group

Major Transactions

In 2022 & 2023, Joe completed over 50 transactions (42 leases and 8 sales) encompassing over 600,000 SF valued just over \$65 million. Together, the team participated in \$263 million worth of transactions in 2022 & 2023.

Recent representation includes:

- Dos Lagos LLC in a Renewal of (26,458 SF) at Turfway Ridge in NKY.
- Leased the remaining John R. Green building office space (11,700 SF) in NKY.
- Matrix Holdings in a Renewal of (24,000 SF) at 125 East Court in CBD.
- Matrix Holdings in a New Lease of (2,215 SF) at 125 East Court in CBD.
- Matrix Holdings in an Expansion of (3,706 SF) at Cornerstone II in Midtown.
- Expansive in a Renewal of (6,300 SF) at 4th & Elm in CBD.
- Zamir Equities in a New Lease of (8,150 SF) at Columbia Plaza in CBD.
- Sale of 301 West 5th Street (6,400 SF) in CBD.
- Sale of a Parking Lot (Under 1 Acre) in CBD.
- Sale of the Sims Building (33,643 SF) in NKY.

Community Leadership

- Winners Walk Tall Program at Newport, Kentucky Elementary; Volunteer
- Ink Tank, Board Member
- Cincinnati Fine Arts Business on Board® for the Arts, Member
- The Ambassadors Committee of the Cincinnati USA Regional Chamber of Commerce, Member
- Ronald McDonald House, Volunteer
- Habitat for Humanity, Volunteer

Education

- Xavier University, BSBA, Information Systems