

**Joe Janszen** Senior Director

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Professional Expertise

In March 2005, Joe joined Cushman & Wakefield in Corporate Solutions and managed office lease transactions for Humana, Inc and P&G. Between 2005 and 2008 Joe completed over 300 Corporate Solution transactions. He oversaw the full-service transaction process requirements such as engagement of co-brokers, proposal and lease negotiations, and construction coordination. In 2008, Joe made the transition to office leasing. He currently specializes in the sales and leasing of office properties throughout Greater Cincinnati and Northern Kentucky markets.

Clients Served

Al Neyer, Inc., Greater Cincinnati Foundation, Neace Lukens, Neyer Properties, North American Properties, AIMCO, Hemmer Management Group, Procter & Gamble, CP Northgate LLC, Stock Yards Bank & Trust, Divisions, Inc., Towne Properties, VORA Ventures, Brandstetter Carroll, Inc., Maxim Healthcare, Sheakley, Skanska USA Building, American Jewish Committee, Payroll Partners, Parallel Technologies, Inc., Rockfish Interactive, Kindred Healthcare, POM Wonderful, Deskey, Townscapes, Bayer & Becker, Buckhorn Inc./Myers, Anderson Birkla Investment Partners LLC, Honey Baked Ham, L&R, CW Capital, Liberty Mutual, Highbrook Investors, TRUIST, Ayers Asset Management, Urban Sites, Matrix Holdings, Anchor Associates, Ashley Commercial Group, Everest Healthcare Properties, Westport Capital Partners, Columbia Sussex, Model Group, Eagle Realty, Ameritas Life Insurance Co., Expansive Workspace, Dos Lagos Asset CVG LLC, U.S. Bank, EB Capital Partners, Chavez Properties, The Silverman Group, Orion Office REIT Inc., Map Property Holdings, Court Street Center LLC, Performance Contracting Inc., Diehl Tool Steel, Inc., Advanced Handling Systems, Inc.

Major Transactions

In 2023 & 2024, Joe completed over 50 transactions (45 leases and 5 sales) encompassing approximately 750,000 SF valued just over \$67M. Together, the team participated in 200+ transactions worth over \$238M in 2023 & 2024.

Recent representation includes:

- Matrix Holdings in a Renewal of (5,230 SF) at Cornerstone I in Midtown
- Matrix Holdings in a Renewal of (7,202 SF) at Cornerstone II in Midtown
- Matrix Holdings in a Renewal of (21,279 SF) at 125 East Court in CBD
- Court Street Center in a New Lease of (6,367 SF) at 250 West Court in CBD
- Columbia Sussex in a New Lease of (3,836 SF) at Columbia Sussex in NKY
- Columbia Sussex in a New Lease of (10,350 SF) at Columbia Sussex in NKY
- U.S. Bank with a Renewal of (10,459 SF) at U.S. Bank Tower in CBD
- Map Property Holdings in a New Lease of (4,108 SF) at U.S. Bank Tower in CBD
- Dos Lagos LLC in a New Lease of (2,996 SF) at Turfway Ridge in NKY
- Assisted a client with a Purchase of (31,040 SF) Bank site in Covington, KY
- Assisted Orion with a Renewal of (413,484 SF) in Covington, KY

Community Leadership

- Winners Walk Tall Program at Newport, Kentucky Elementary; Volunteer
- Ink Tank, Board Member
- Cincinnati Fine Arts Business on Board® for the Arts, Member
- The Ambassadors Committee of the Cincinnati USA Regional Chamber of Commerce, Member
- Ronald McDonald House, Volunteer
- Habitat for Humanity, Volunteer

Education

- Xavier University, BSBA, Information Systems